

Current members of the PNA are:

{slide=SQM (Sociedad Química y Minera de Chile S.A.) www.sqm.com}



SQM is the worldwide market leader in producing and commercializing specialty plant nutrition products, iodine and lithium, and, is one of the global key providers of natural solar salts with sales in over 100 countries. Thanks to the Company's vast natural resources and its advanced quarrying and processing techniques, SQM is a low-cost producer with rapid on-demand delivery for most of its products. SQM's main corporate mission is to manufacture, from its own natural resources, real added-value products and to provide tailor-made services and solutions that sustain the growth of its clients' businesses.

SQM's leadership strategy is based on the company's competitive advantages and on the sustainable growth of the different markets in which SQM participates. SQM's main competitive advantages are:

- Low production costs based on vast and high quality natural resources.
- Know-how and proper technological developments in various production processes.
- Low distribution costs as a result of a superior logistics infrastructure and high production levels.
- High market share for all core products.
- International sales network with offices in more than 20 countries and sales in over 100 countries.
- Synergies from the production of multiple products that are obtained from the same two natural resources.
- Continuous new product development to meet the specific needs of various customers in a wide variety of countries and regions.
- Conservative and solid financial position.

Reference: SQM, 2009. SQM S.A. 3Q09 Earnings Release. <http://www.sqm.com/> {/slide}
{slide=Haifa Chemicals Ltd. www.haifa-group.com}

HAIFA is a long established international corporation (Table 1) that produces and markets Specialty Fertilisers, Food Additives and Technical Chemicals. Founded in 1967, HAIFA has

become a world leader, renowned for innovative solutions in all its fields of expertise. Company operations now span more than 110 countries across 5 continents.

Haifa was established to turn Israeli natural resources into potassium nitrate, a premium fertiliser with high added value and an essential ingredient in various industries. Being the world's pioneer and major supplier of potassium nitrate, Haifa has gained production capabilities, application know-how and deep understanding of the marketplace it serves. This has been the strong basis for the development of a whole line of top-quality products.

Table 1. Haifa at a glance.

Company name

Haifa Chemicals Ltd

Year of establishment

1967

Main activities

Production and marketing of specialty fertilisers and chemicals for industry

Production plants

Israel: Haifa Bay & Northern Negev

France: Lunel

Subsidiaries

Haifa has 11 subsidiaries

Total staff

650 people

Ownership

HAIFA is privately owned by an American holding company, controlled by the Trump Group

Reference: <http://www.haifa-group.com/> {/slide} {slide=Migao Corporation
www.migaocorp.com}



Migao Corporation, based in China, produces specialty potash-based fertilizers for the high-value agricultural Chinese market. The Company was established in 2003 and has consistently grown in revenue and profitably.

Migao is positioned to become the leading producer of specialty potash fertilizer for the Chinese market. Migao operates fertilizer production plants in various strategic locations in China for the production and sale of specialty potash fertilizer, namely potassium nitrate and potassium sulphate, along with their respective co-products, ammonium chloride and hydrochloric acid, to the domestic, high-value agricultural markets in China. These fertilizers provide China's cash crop growers opportunities for improving crop quality and increasing crop yield in an environmentally responsible manner.

China is the largest consumer of fertilizers in the world. Demand for improved crop yield, higher quality food, and more variety is fueling the growth of the fertilizer market in China. There is very little naturally occurring potash in China. Of the three principal fertilizer nutrients (nitrogen, phosphate, and potash), potash is the least readily available in the country. Migao's patented technology allows the Company to offer a consistent and reliable supply of high quality fertilizers which are ideal for high-value crops such as fruits and vegetables, tobacco, and cotton.

Reference: <http://www.migaocorp.com>

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Additional members are welcome.